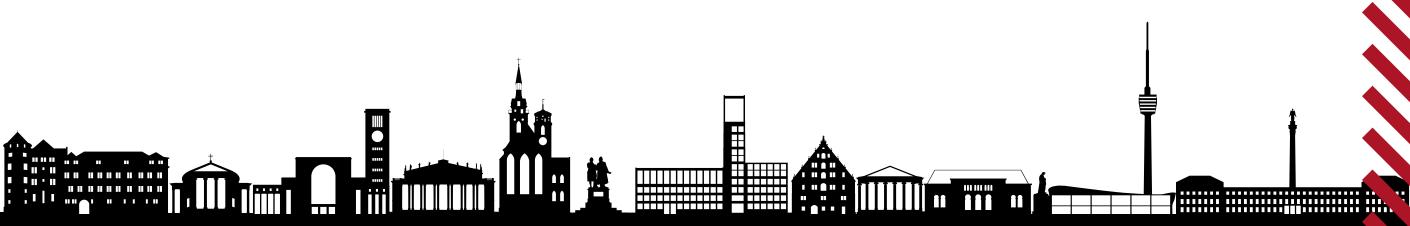
OFFICE MARKET REPORT STUTTGART









BACK TO THE OFFICE

After years of home working, now also large concerns like Bosch and Daimler are calling their staff back to the office. While hybrid solutions offer many advantages for employees, the home office comes with quite some downsides for companies. Next to lower levels of informal exchange, a weakened team spirit and reduced company loyalty also the effectiveness of home working is a matter of concern.

Therefore, it comes as no surprise that companies are now changing their office strategy: instead of mainly working from home, the trend is now to work predominantly at the office. And some international players such as Amazon are having their staff back at their desks on all five working days.

In return, office premises now offer additional amenities to their users. Next to communication-friendly business lounges and creative spaces, a mix of various office structures - from open plan and team offices to single offices - is key to a successful working environment. New campus concepts such as Sternhöhe provide a vital mix of office units and co-working spaces, complemented by gastronomic offers and attractive green spaces. Next to sustainability and energy efficiency, such features will be decisive for the success of an office building in the future.

"Also with reduced home office, most companies want to keep flexible working arrangements for their staff. At the same time, they're seeking to ensure a high level of communication and professional spirit. While large concerns are upgrading office locations with stylish canteens and casual get-toge-

ther-zones, de-central office campuses offer small and medium-sized rental units with great amenities at attractive rent levels."



Partner & Head of Office Letting

STUTTGART FOREWORD



Limited space for new developments and changing user requirements are challenges that we are proactively meeting - in close collaboration with local stakeholders in order to promote sustainable and innovative developments for Stuttgart."

Matthias Pfeiffer

Deputy Head of Economic Development

STUTTGART

Fresh wind for commercial zones

The commercial zones of Stuttgart are undergoing a comprehensive transformation process. Next to affordable and easily accessible office units, the focus has now shifted to an attractive appearance of the location with additional offers for workers and a future-proof infrastructure.

A forward-looking economic development actively supports companies in their transformation and helps them to realise their space requirements and investment projects. With the funding scheme 'Further Development for Commercial Zones', Stuttgart's economic development agency is providing € 100,000 for projects that offer innovative solutions to these challenges in 2025.

The project aims to sustainably enhance the attractiveness of commercial zones, to strengthen Stuttgart as a business location and to create synergies with local players.

MARKET FACTS

Top 3 deals



City of Stuttgart 📶 ca. 26,359 m² Inner City

Stuttgarter Straßenbahnen AG 📶 ca. 14,500 m² Stuttgart-Möhringen

Daimler Truck AG (owner-occupier) III ca. 11,700 m² Leinfelden-Echterdingen

Office market 2024

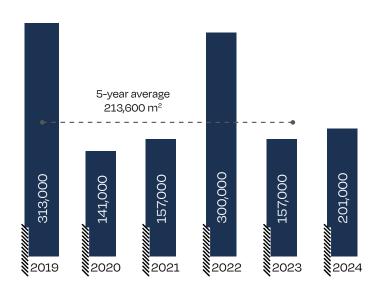
- Space take-up increases by 28% due to large lettings
- Letting volume still below 5-year average
- 42% of take-up at new build or modernized office units
- Rental increase exceeds previous years

Focus on central locations and southern sub-markets

Space take-up Stuttgart in m²

	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024
CBD	65,700	52,800	51,600	27,400	52,200	19,400	29,600	41,300	22,800	42,700
Inner City	53,500	32,200	39,300	28,400	35,200	22,400	27,900	54,700	35,500	51,500
Vaihingen Möhringen	56,300	141,200	52,000	30,200	32,600	20,800	46,400	122,000	22,300	47,200
Fasanenhof	10,300	19,600	18,600	6,700	12,000	3,200	5,600	13,900	7,100	5,200
Feuerbach Zuffenhausen	37,400	64,700	5,800	54,600	71,400	18,300	15,600	5,000	20,500	1,800
Degerloch	1,300	7,100	9,700	3,200	21,600	6,400	8,200	5,300	3,900	9,800
Weilimdorf	42,900	33,100	18,100	15,400	29,200	11,100	2,200	27,900	6,200	6,200
Bad Cannstatt Wangen Hedelfingen	15,100	45,500	11,800	34,500	48,100	30,100	16,000	18,700	29,500	16,500
Leinfelden-Echterdingen	7,500	35,800	63,100	17,600	10,700	9,300	5,700	11,200	9,200	20,100
Total	290,000	432,000	270,000	218,000	313,000	141,000	157,000	300,000	157,000	201,000

Space take-up in m²

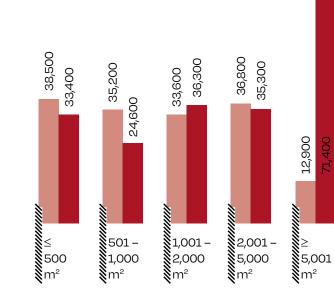


DEALS & OCCUPIERS

"While the public sector remains strong, also consultancies are growing in market share."

Helga Schöner

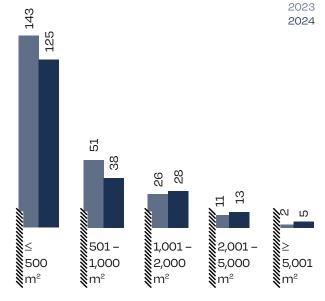
Consultant Office Letting & Research



2024

Space segments

Number of contracts



Top 5 sectors#1Public institutions // ca. 33%#2Consultants // ca. 14%#3IT | Tech // ca. 12%#43Industry | Engineering // ca. 8%#45Tourism | Traffic // ca. 6 %

More larger lettings

- Leases >10,0000 m² account for 38% of letting volume
- Daimler Truck AG signs owner-occupier deal with 11,700 m²
- Less contracts closed compared with 2023 (-10%)
- Public occupiers prefer attractive office premises in sustainable buildings
- New market momentum due to office modernisations in service sector

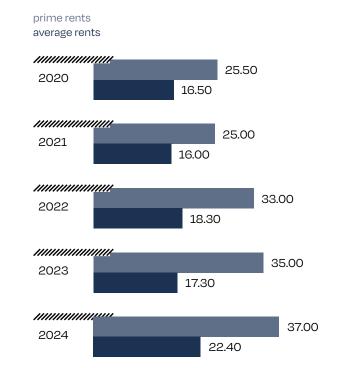
RENTS

Significant increase

- Prime rent rises by 6% to € 37/m²
- Large lettings drive up average rents (+29%)
- 30% of leases with more than € 20/m²
- Rising prices for existing office units due to office upgrades
- Office campuses at fringe locations offer great amenities at attractive rent levels

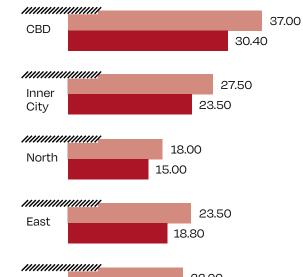


Rent levels 2020 – 2024 | € per m²



Rent levels by sub-markets 2024 | € per m²

prime rents avergae rents



///////////////////////////////////////		22.00	
South	18	.20	

Contracts by rental value

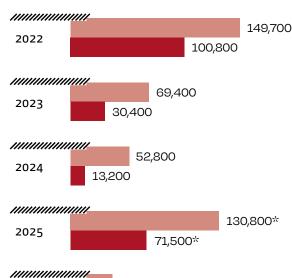
≤€ 14.00/m²	55 contracts
€ 14.01/m² – €18.00/m²	63 contracts
€ 18.01/m²– €22.00/m²	<i>/////////////////////////////////////</i>
€ 22.01/m² – €26.00/m²	//////////////////////////////////////
€ 26.01/m² – 30.00/m²	///////// 11 contracts
>€ 31.00/m²	//// 4 contracts



SUPPLY

Completion volume /m²

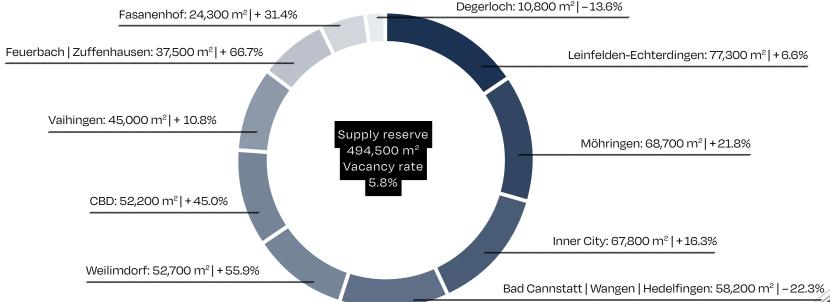
Completed Pre-letting





* planned completion/pre-letting

Supply reserve by 31 Dec. 2024 compared with 2023



Industrial transformation drives up vacancy

- Vacancy rate rises significantly (+14% compared with 2023)
- Industrial sector withdraws to owner-occupied premises
- Trend for smaller units with better fit-out

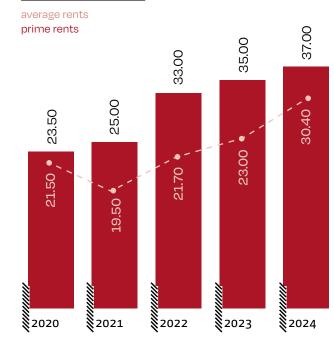
- On-going demand for cost- and energyefficient space
- Financing conditions for office projects remain challenging
- Completions add temporarily to vacancy rate

OFFICE MARKT REPORT 2024 | STUTTGART CURRENT OFFICE PROJECTS



CBD





Contracts by size

\leq 500 m ²	///////////////////////////////////////
501 – 1.000 m²	///////// 10%
1.001 – 2.000 m²	///////////////////////////////////////
2.001 – 5.000 m²	/////// 8%
≥ 5.000 m ²	//////////////////////////////////////

Quick Facts CBD

- Third-largest take-up after Inner City and Vaihingen/ Möhringen
- Strongest demand by consulting companies
- Federal State of Baden Württemberg rents first building at Schlossgartenquartier
- Rising prime rents for new build (€35.00/m²)
- Deloitte decides for Central One at Stuttgart CBD
- Dibag acquires plot form Signa Holding at *Königstrasse 25*



Partner & Head of Office Letting

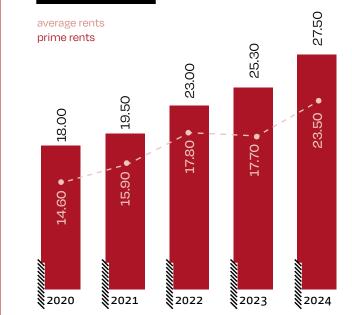
INNER CITY

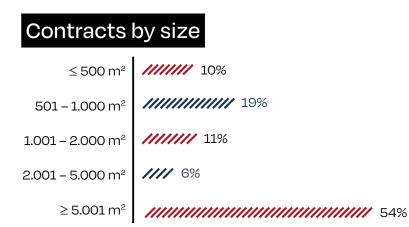


"Upcoming office opportunities will require innovative solutions."



Rents€/m²





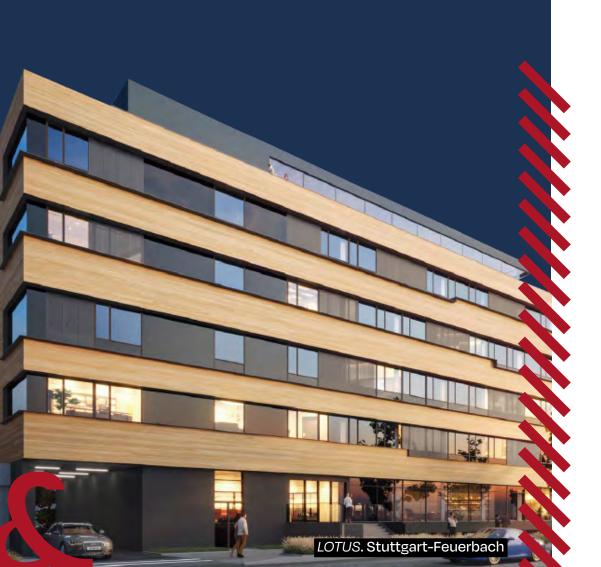
Quick Facts Inner City

- Inner City again strongest sub-market in Stuttgart
- Increasing vacancy as large occupiers are moving out
- More than 50% of leases > 500m²
- Modernizations and high demand drive up rent levels (+9%)
- Landmark project Vega will add further attractiveness to Rotebühlstrasse



S-NORTH Feuerbach. Zuffenhausen

& Weilimdorf

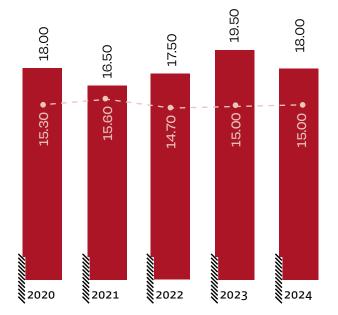


Quick Facts Feuerbach/ Zuffenhausen

- Industrial companies releasing further office space
- Slump in demand despite great variety of offers
- Potentials range from inexpensive existing units to high-quality new builds
- Development projects upgrade area around Wiener Platz
- Project pipeline excels with innovative use concepts



average rents prime rents



Contracts by size

\leq 500 m ²	////// 12%
501 – 1.000 m²	42%
	46%
2.001 – 5.000 m²	
≥ 5.001 m²	0%

Quick Facts Weilimdorf

- Wissenscampus at former Siemens Areal almost fully let
- Focus on modernized or newly built offices
- Dramatically increasing vacancy at existing office buildings
- Letting potentials for synergies and complementing use concepts



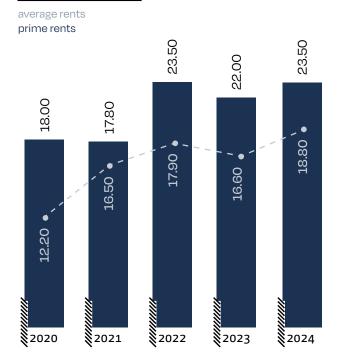
Bad Cannstatt. Wangen & Hedelfingen

/////

Contracts by size

\leq 500 m ²	///////////////////////////////////////
501 – 1.000 m²	///////// 13%
1.001 – 2,000 m²	///////////////////////////////////////
2.001 – 5.000 m²	39%
≥ 5.001 m²	0%

Rents €/m²



Quick Facts S-East

- City of Stuttgart moves into offices at Löwentor
- Overall take-up drops to 16,500 m² (-30% compared with 2023)
- Completions at Neckarpark vitalize the district development
- New build Q8 nearly fully let
- Increasing vacancy at Wangen/Hedelfingen due to withdrawal of industrial companies

"There is a stark contrast between modern office developments and existing offices with an industrial character."

Paul Schnabel

Consultant Office Letting

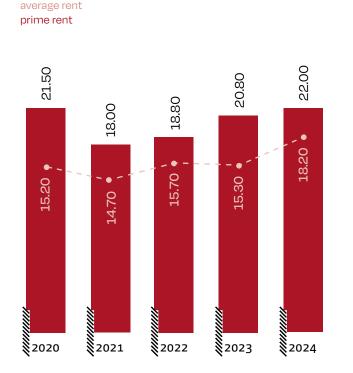
S-SOUTH

Vaihingen. Möhringen. Fasanenhof & Degerloch



"Forward-looking owners attract new occupiers with incentives."

Hans-Werner Petrak



Contracts by size

Rents €/m²

\leq 500 m ²	111111111111111111111111111111111111111
501 – 1,000 m²	/////// 8%
1,001 – 2,000 m²	//////////////////////////////////////
2,001 – 5,000 m²	31%
	///////////////////////////////////////

Quick Facts S-South

- Greatest demand outside the central districts
- Campus developments attract renowned companies with innovative office concepts
- Law firm moves into revitalized building at *Albplatz* in Degerloch
- Fasanenhof offers ideal infrastructure but lacks large office units
- Certified new build *Polaris* completed at Vaihingen/Möhringen

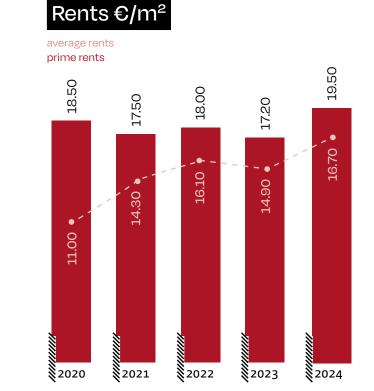




LEINFELDEN-ECHTERDINGEN

"The Stuttgart Airport has established itself as a successful office location."

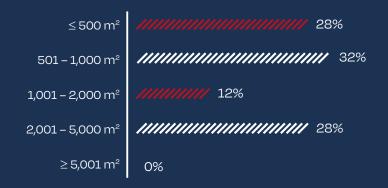
> Helga Schöner Consultant Office Letting & Research



Quick Facts Leinfelden-Echterdingen

- Owner-occupier deal of Daimler Truck AG reduces structural vacancy
- Campus concept of Vision One is enjoying great popularity
- Only a few units left at Skyloop (Stuttgart Airport)
- Extension of metro line U6 and high-speed train connection provide for further location potentials
- High vacancy rate remains a challenge for this sub-market

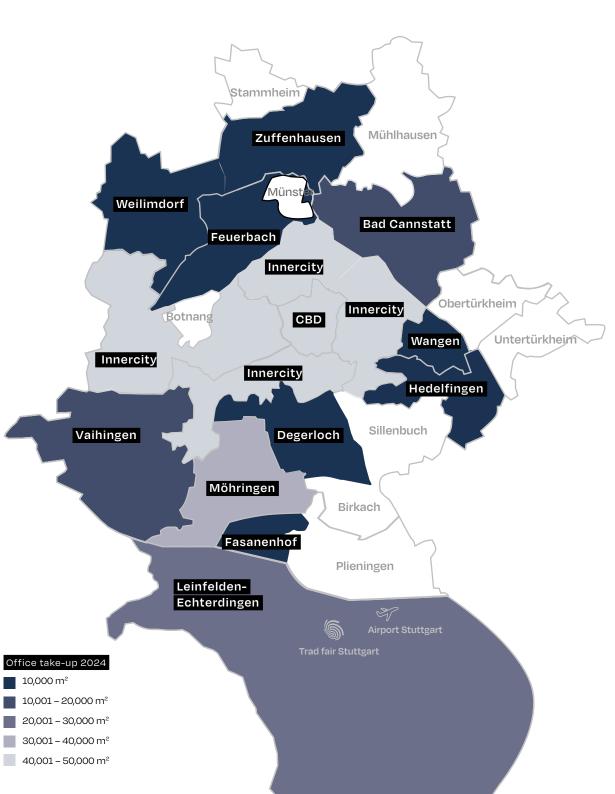
Contracts by size





OFFICE MAKRET OVERVIEW

	Take-up m²	Prime rent m ²	Average ren m²	t Vacancy m²	Vacancy rate %	Exsiting space m ²	Completion m ²	Pre-letting m²
2015	290,000	22.80	12.50	270,000	3.55	7,596,000	81,900	69,500
2016	432,000	23.00	12.90	220,000	2.84	7,735,000	149,200	119,300
2017	270,000	24.30	13.70	167,000	2.12	7,860,000	128,600	110,500
2018	218,000	23.00	13.90	186,000	2.34	7,953,000	87,300	49,100
2019	313,000	24.00	16.20	151,000	1.88	8,042,000	88,800	65,800
2020	141,000	25.50	16.50	249,000	3.05	8,171,000	131,200	99,200
2021	157,200	25.00	16.00	268,000	3.24	8,262,000	91,500	88,100
2022	300,000	33.00	18.30	364,000	4.33	8,408,000	149,700	100,800
2023	157,000	35.00	17.30	432,000	5.10	8,470,000	69,400	30,400
2024	201,000	37.00	22.40	494,500	5.80	8,505,000	52,800	13,200





Ulrich Nestel

Partner & Head of Office Letting +49 711 20702-710 ulrich.nestel@eug.de

Helga Schöner

Consultant Office Letting g & Research +49 711 20702-714 helga.schoener@eug.de Consultant Office Letting +49 711 20702-711 sebastian.degen@eug.de

Sebastian Degen

Hans-Werner Petrak

Consultant Office Letting +49 7031 7344-686 hans-werner.petrak@eug.de

Paul Schnabel

Consultant Office Letting +49 711 20702-712 paul.schnabel@eug.de

Simone Schiefer

Back Office +49 711 20702-715 simone.schiefer@eug.de

IMPRINT



Grossmann & Berger Gruppe

E & G Real Estate GmbH Börsenplatz 1. 70174 Stuttgart

District Court: Stuttgart. HRB 733293 Managing Director: Björn Holzwarth. Alexander Zigan

+4971120702-700 gewerbe@eug.de eug-immobilien.de

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